

NATIONAL AGENCY FOR FISCAL ADMINISTRATION, ROMANIA

REQUEST FOR EXPRESSIONS OF INTEREST (CONSULTING SERVICES – FIRMS SELECTION)
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Country: ROMANIA

Name of the Project: Revenue Administration Modernization Project (RAMP)

Project ID: P130202

Loan No: 8261 - RO

Assignment Title: *Specialized Training on Organization and Functioning of Banking Sector*

Reference No. (as per Procurement Plan): RAMP/CS/24

The Romanian National Agency for Fiscal Administration (NAFA) has received a loan from the World Bank toward the cost of the Revenue Administration Modernization Project (RAMP) and intends to apply part of the proceeds for training services aiming to provide specialized NAFA staff with in-depth knowledge of the organization and functioning of the Romanian banking sector.

The training curricula should include the following topics:

1. Banking products, classified per categories of such products, with detailed descriptions of: the authorization process for such products, how the development of activities for each product is monitored, consideration of all possible steps or situations, such as, but not limited to: banking contracts for cession/assignment of debts, commissions, interests, taxable operations, provisions and related records regarding their deductibility, chain of approvals for banking products, assessment of such products; accounting records/regulations for such products;
2. Relations between technical records and accounting records in the banking activity; cases when technical records may serve as accounting documents;
3. Reports to be submitted by the banking companies to the National Bank of Romania (NBR) and proceedings to check and exploit such reports;
4. Details on the exchange of information with banking authorities similar to the NBR from EU member states and non-EU states;
5. Rules and accounting/taxation of the portfolio transfer, both internal and external;
6. Types of banking frauds as identified by the NBR or by the banking companies during their current activity and how such frauds may be assessed from the point of view of taxation.

The Consultant shall also be responsible for all logistic arrangements, including rental of classroom, transport and accommodation for the trainees etc. as detailed in the Terms of Reference.

The National Agency for Fiscal Administration (NAFA) now invites eligible consulting firms (“Consultants”) to indicate their interest in providing the Services. Interested Consultants

should provide information demonstrating that they have the required qualifications and relevant experience to perform the Services.

The short listing criteria are as follows:

- Relevant experience of the firm in organizing and delivering trainings, conferences, workshops, transfer of knowledge and skills (at least three relevant projects during the last two years) – 40 points
- Demonstrated experience of the firm or of the proposed trainer(s) in delivering specialized training on the organization and functioning of the banking sector (at least three similar trainings delivered over the last two years) – 60 points

The attention of interested Consultants is drawn to paragraph 1.9 of the *World Bank's Guidelines: Selection and Employment of Consultant under IBRD Loans and IDA Credits & Grant by World Bank Borrowers*, from January 2011 (“Consultant Guidelines”), setting forth the World Bank’s policy on conflict of interest.

Consultants may associate with other firms in the form of a joint venture, association or consortium that may or may not be a new legal entity between members who would be jointly and severally liable for the performance of the contract. The Consultants should indicate whether the EoI is being submitted as a Joint Venture or otherwise.

A Consultant will be selected in accordance with the *Selection based on the Consultants' Qualifications (CQS)* as set out in the World Bank’s *Consultant Guidelines*.

Consultants must provide all information indicating that they are qualified to perform the services (brochures, description of similar assignments, experience in similar conditions, availability of appropriate skills among staff, etc)

Expressions of Interest can be delivered electronically at ramp@mfinante.ro or in a written form to the address below, with the subject line “**Expression of Interest for Specialized Training on Organization and Functioning of Banking Sector – RAMP/CS/24**” due by **October 1st, 2015**.

National Agency for Fiscal Administration

RAMP Project Management Unit

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