

NATIONAL AGENCY FOR FISCAL ADMINISTRATION, ROMANIA

**REQUEST FOR EXPRESSIONS OF INTEREST
(CONSULTING SERVICES– FIRMS SELECTION)**

Country: ROMANIA

Name of the Project: Revenue Administration Modernization Project (RAMP)

Project ID: P130202

Loan No: 8261 - RO

Assignment Title: Development of NAFA's Analytical Capacity

Reference No. (as per Procurement Plan): RAMP/CS/2

The Romanian National Agency for Fiscal Administration (NAFA) has applied for financing from the World Bank toward the cost of the Revenue Administration Modernization Project (RAMP), and intends to apply part of the proceeds for consulting services aimed at developing its analytical capacity.

The consulting services (“the Services”) include: technical assistance for organizational development of the Revenue Estimation and Management of RAMP Unit; development of the analytical and modeling skills of the Revenue Estimation and Management of RAMP Unit’s staff; building the modeling capacity of the Revenue Estimation and Management of RAMP Unit (the consultant will be required to develop, implement, and fine-tune tax gap and forecasting models for the main categories of taxes collected by the National Agency for Fiscal Administration); provide a training program covering, at a minimum, modeling and statistical analysis. The indicative duration of subcomponent RAMP/CS/2 – Development of NAFA’s Analytical Capacity is of 3 years, starting of 2014 (16 staff-months plus training).

The National Agency for Fiscal Administration (NAFA) now invites eligible consulting firms (“Consultants”) to indicate their interest in providing the Services. Interested Consultants should provide information demonstrating that they have the required qualifications and relevant experience to perform the Services. The short listing criteria are as follows:

Evaluation criteria for REOI - Development of NAFA's Analytical Capacity			
No.	Criteria (short-listing)	Maximum mark	
1	Qualification and experience of the Consultant	70	1.1. Experience in international consulting with revenue administrations relative to the design and implementation of analytical capacity for strategic management (at least one contract) - 40%
			1.2. Experience in modeling and development of analytical models related to tax compliance and revenue forecasting (at least one similar study/contract) – 40%
			1.3. Experience in the transfer of knowledge and skills (at least 10 years of proven experience) – 20%
2	Availability of appropriate	30	2.1. The consultant should confirm availability of appropriate skills among staff to perform the assignment (please note

	qualifications and skills among staff		that CVs of individual experts are not required to be submitted at this stage of the selection procedure). – 100%
		100	

The attention of interested Consultants is drawn to paragraph 1.9 of the *World Bank's Guidelines: Selection and Employment of Consultants under IBRD Loans and IDA Credits & Grant by World Bank Borrowers*, from January 2011 (“Consultants Guidelines”), setting forth the World Bank’s policy on conflict of interest.

Consultants may associate with other firms in the form of a joint venture or a sub consultancy to enhance their qualifications. The Consulting Firm should indicate whether the EOI is being submitted as a Joint Venture or otherwise.

A Consultant will be selected in accordance with the Quality and Cost-Based Selection method (QCBS) set out in the World Bank’s Consultant Guidelines.

Consultants must provide all information indicating that they are qualified to perform the services (brochures, description of similar assignments, experience in similar conditions, availability of appropriate skills among staff, etc)

Further information can be obtained at the address below during office hours 8.30 to 17.00 Monday to Thursday and 8.30 to 14.30 on Friday.

Expressions of Interest must be delivered in a written form to the address below, in sealed covers superscripted with “Expression of Interest for **Development of NAFA's Analytical Capacity – RAMP/CS/2**” due by 17.00 hrs on October 15, 2013.

National Agency for Fiscal Administration
RAMP Project Management Unit
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