

ROMANIA, NATIONAL AGENCY FOR FISCAL ADMINISTRATION Revenue Administration Modernization Project (RAMP)

<u>Ouestions and Answers</u> regarding RAMP/CS/24 – Specialized Training on Organization and Functioning of Banking Sector:

<u>*Question 1:*</u> Regarding the Request for Expressions of Interest for Specialized Training on Organization and Functioning of Banking Sector: Could you please confirm that the demonstrated experience for "at least three similar trainings delivered in the last two years" could be of the proposed trainer(s), i.e. that this requirement will be covered if the trainer has the delivered three similar trainings in the last two years, not the firm.

<u>Answer Q1:</u> As per the provision of the REoI dated September 10, 2015 the short listing criteria are:

C1: Relevant experience of the firm in organizing and delivering trainings, conferences, workshops, transfer of knowledge and skills (at least three relevant projects during the last two years)

C2: Demonstrated experience of the firm <u>or of the proposed trainer(s)</u> in delivering specialized training on the organization and functioning of the banking sector (at least three similar trainings delivered over the last two years)

Consequently, we confirm that criterion C2 will be met if the proposed trainer has delivered over the last two years at least three similar trainings on the organization and functioning of the banking sector.

<u>Question 2</u>: Based on the: World Bank's Guidelines: Selection and Employment of Consultants under IBRD Loans and IDA Credits & Grants by World Bank Borrowers; Romanian legislation governing the public procurement (EGO no. 34/2006 Updated) and Order of the President of ANRMAP no. 509/2011, our understanding is that a company presenting an agreement with the Fiscal Administration for debts' rescheduling is eligible and will not be subject of exclusion under the present procedure.

Please confirm that our understanding is correct.

<u>Answer Q2:</u> The RAMP/CS/24 procurement is subject to the provisions of the World Bank Guidelines: Selection and Employment of Consultants under IBRD Loans and IDA Credits & Grants by World Bank Borrowers. There are no restrictions to participate in the selection procedure other than those specifically stipulated in the issued documents (REOI, TOR) or in the Bank's Guidelines.

Consequently, there is no restriction based on debt or financial situation under this procurement.

<u>*Question 3:*</u> Regarding the Request for Expressions of Interest for Specialized Training on Organization and Functioning of Banking Sector: Are CVs required at this stage of the selection process?

<u>Answer 03:</u> CVs are not mandatory, but the documents submitted as part of the Expression of Interest shall demonstrate compliance with the two criteria.

Any documents in support of these criteria are acceptable (CVs, recommendations from clients, copies of previous contracts etc.).

<u>*Question 4:*</u> Please confirm that 1 October 2015 (inclusive) is the deadline for submission of "Expression of Interest for Specialized Training on the Organization and Functioning of Banking Sector"?

<u>Answer 04:</u> Expressions of Interest may be submitted by 17.00 hours Bucharest time on October 1st, 2015.

<u>*Question 5:*</u> What are the next steps after submission of "Expression of Interest for Specialized Training on the Organization and Functioning of Banking Sector"?

<u>Answer 05:</u> As stipulated in the Request for Expressions of Interest, this selection is subject to the procedure described under paragraph 3.7 Selection based on the Consultants' Qualifications (CQS) of World Bank's Guidelines: Selection and Employment of Consultant under IBRD Loans and IDA Credits & Grant by World Bank Borrowers, from January 2011, which can be found at this link:

<u>http://web.worldbank.org/WBSITE/EXTERNAL/PROJECTS/PROCUREMENT/0,,contentM</u> <u>DK:20060656~menuPK:93977~pagePK:84269~piPK:60001558~theSitePK:84266,00.html</u> After evaluation of Expressions of Interest, only the highest ranked Consultant will be invited to submit a combined technical and financial proposal. The contract will be negotiated based on this proposal.

<u>Ouestion 6:</u> What is the deadline for submission of Technical and Financial proposal?

<u>Answer O6:</u> We expect that the highest ranked Consultant shall submit the combined technical and financial proposal in the second half of October; this deadline shall be stipulated in the invitation to submit the proposal.

<u>**Ouestion 7:**</u> The estimated effort of the Key Experts is expected to be the equivalent of 6 weeks full time employees - meaning a total of 240 hours for the preparation and delivery of the training?

<u>Answer 07:</u> The 6 weeks estimate refers to the total input necessary to develop and deliver this training, for all staff involved.

<u>*Question 8*</u>: Please confirm that the materials of the training are going to be prepared and delivered only in Romanian.

<u>Answer Q8:</u> The training and all materials shall be delivered in Romanian language only.