

**ROMANIA, NATIONAL AGENCY FOR FISCAL ADMINISTRATION**

**Revenue Administration Modernization Project (RAMP)**

**Clarifications no. 1 to the Bidding Documents  
RAMP/1-WS – Workstations, Supplementary Monitors and Multifunction  
Printer**

Following receipt of request for clarifications, please find the clarifications below:

**Question 1:** *The requirement: Bidder must demonstrate that it has successfully completed at least two contracts in the last three years (2011, 2012, 2013) involving the supply and installation of workstations - for each contract - at least 1000 workstations in at least five different locations in the documents communicated by you*

*We respectfully request you to inform us why you chose to present this requirement in your invitation*

*We believe that this requirement restricts access to and participation in the procedure, according to the following provisions of the applicable procedure, namely: Procurement under IBRD Loans and IDA Credits, edition of January 2011 ("Procurement Guidelines"):*

**1.8. Eligibility**

*To foster competition, the Bank permits firms and individuals from all countries to offer goods, works, and non-consulting services for Bank-financed projects. Any conditions for participation shall be limited to those that are essential to ensure the firm's capability to fulfill the contract in question (original: Any Conditions of Participation limited to Those That Shall BE is essential to ENSURE the firm's capability to fulfill the contract in question).*

*We have not identified any limitation in Procurement Guide like the one displayed in the invitation sent to us on the number of contracts, workstations and locations.*

*Technical and financial capacity of a bidder to perform the contract may be proven through other contracts, not just those required by you.*

*As we show our interest to participate in the procedure organized by your institution we request the contracting authority to clarify this issue, and we are waiting for your answer in order to prepare and submit our bid.*

**Question 2:** *According to ITB 7.1 from Section II. Bid Data Sheet (BDS), please specify if it is acceptable and if the Purchaser can use to evaluate a bid and qualify the Bidders that will document have successfully completed at least two (2) contracts during the*



*past three (3) years (2011, 2012 and 2013) and also in the current year, 2014, involving the supply and installation of workstations including – for each contract – at least 1000 working posts at least 4 separate sites (not only at minimum 5 separate sites as specified in the Section III Evaluation and Qualification Criteria 3. Qualifications (ITB 36), 3.1 Postqualification Requirements (ITB 36.1), requirement A).*

**Answer to Q1 and Q2:** The technical and financial qualification criteria are intended to provide the Purchaser with the confidence that, if awarded the Contract, the bidder can successfully implement the assignment. The criteria have been agreed with the World Bank and do not contradict in any way the Guidelines. They are minimal (in relation to the assignment), non-subjective and non-restrictive. As such, they remain as published (in Section III Clause 3.1 A of the Bidding Documents) – with the following amendment: *Contracts involving supply and installation, which were performed in 2014 shall also be considered if successfully completed by the deadline for submission of bids.*

Bucharest, October 21<sup>st</sup>, 2014